

BELHAVEN UNIVERSITY

CHECKLIST FOR GRADUATION REQUIREMENTS IN **BUSINESS ADMINISTRATION: SALES MANAGEMENT**

BACHELOR OF SCIENCE

Minimum of 124 credit hours required for graduation

NAME _____

ID# _____

General Education	37 hours
Major	66 hours
General Electives	21 hours
Total	124 hours

FRESHMAN YEAR (FALL):

BU 101 or 102 BU Basics/Transfer Success	(1) _____
BIB 220 Exploring the Old Testament	(3) _____
ENG 101 Freshman English I	(3) _____
MAT 101 College Algebra	(3) _____
BUS 120 Intro to Spreadsheet Applications	(3) _____
General Elective	(3) _____

Total: 16

FRESHMAN YEAR (SPRING):

BIB 221 Exploring the New Testament	(3) _____
ENG 102 Freshman English II*	(3) _____
SCI 125 or 126 Gen Ed Science	(4) _____
BUS 121 AI for Everyone	(3) _____
General Elective	(3) _____

Total: 16

SOPHOMORE YEAR (FALL):

ENG 225 Ancient Literature*	(3) _____
HIS 225 Ancient History*	(3) _____
HUM 225 Biblical Themes I*†	(1) _____
ACC 215 Financial Accounting	(3) _____
ECO 205 Macroeconomics	(3) _____
General Elective	(3) _____

Total: 16

SOPHOMORE YEAR (SPRING):

ENG 226 Enlightenment to 21 st Century*	(3) _____
HIS 226 Enlightenment to 21 st Century*	(3) _____
HUM 226 Biblical Themes II*†	(1) _____
ACC 216 Managerial Accounting*	(3) _____
ECO 206 Microeconomics	(3) _____
General Elective	(3) _____

Total: 16

†Transfer students take WVC 302 instead of HUM 225 and 226

JUNIOR YEAR (FALL):

BUS 304 Business Communication	(3) _____
BUS 326 Principles of Management*	(3) _____
BUS 363 Business Finance*	(3) _____
DTA 305 Foundations I (RIZE)	(3) _____
SMT 305 Professional Selling (RIZE)	(3) _____

Total: 15

JUNIOR YEAR (SPRING):

BUS 305 Business Statistics*	(3) _____
BUS 360 Operations Management*	(3) _____
BUS 320 Intro to Marketing*	(3) _____
SMT 307 Negotiation in Business/Sales (RIZE)	(3) _____
SMT 326 Sales Leadership (RIZE)*	(3) _____

Total: 15

SENIOR YEAR (FALL):

BUS 414 Business Law I*	(3) _____
BUS 418 Business Ethics	(3) _____
BUS 420 International Business	(3) _____
General Elective	(3) _____
General Elective	(3) _____

Total: 15

SENIOR YEAR (SPRING):

BUS 419 Business Policy*	(3) _____
BUS 445 or BUS 450 Internship	(3) _____
SMT 370 Advanced Professional Sales (RIZE)	(3) _____
WVC 401 Kingdom Life*	(3) _____
General Elective	(3) _____

Total: 15

***Course has prerequisites; Please see catalogue for details**